



Quiet: The Power of Introverts in a World that Can't Stop Talking

By Susan Cain

<http://amzn.com/0307352145>

DISCUSSION QUESTIONS:

1. Based on the book, are you an introvert or an extrovert? Do you think your personality type has been an advantage or a disadvantage in your career?
2. Cain argues that American society has an extroversion bias. Do you agree? If so, how is it manifested in the workplace?
3. Have you experienced the phenomenon Cain describes as “The New Groupthink,” in which teamwork is valued most highly as the key to success? Do you agree with this philosophy?
4. Does your workplace, from its organizational structure to its physical layout, favor either introverted or extroverted employees? How could it improve?
5. Can introverts make good leaders? Is charisma necessary to successful leadership? Is “charismatic introvert” an oxymoron?

SUPPLEMENTAL MATERIAL:

Susan Cain’s TED Talk on the power of introverts:

http://www.ted.com/talks/susan_cain_the_power_of_introverts.html

2003 article by Jonathan Rauch in *The Atlantic* on introversion:

<http://www.theatlantic.com/magazine/archive/2003/03/caring-for-your-introvert/302696/>

NPR Interview with Susan Cain, January 2012 -- *Quiet Please: Unleashing “The Power of Introverts”*:

<http://www.npr.org/2012/01/30/145930229/quiet-please-unleashing-the-power-of-introverts>

SUGGESTIONS FOR NEXT BOOK CLUB SELECTION:

The Myths of Creativity by David Burkus

<http://amzn.com/1118611144>

David and Goliath by Malcolm Gladwell

<http://amzn.com/0316204366>